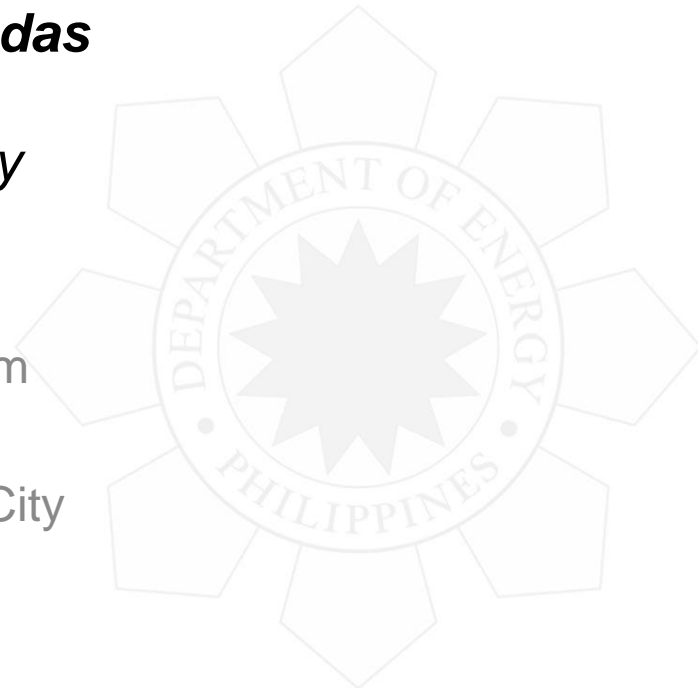


Energy Investment Opportunities in the Philippines

Jesus Cristino P. Posadas
Undersecretary
Department of Energy

Energy Investment Forum
07 December 2017
Shangri-La Hotel, Makati City



Presentation Outline

Investment Opportunities

- A. Upstream Oil & Gas**
- B. Coal**
- C. Downstream Oil**
- D. Natural Gas**
- E. Renewable Energy**
- F. Power**



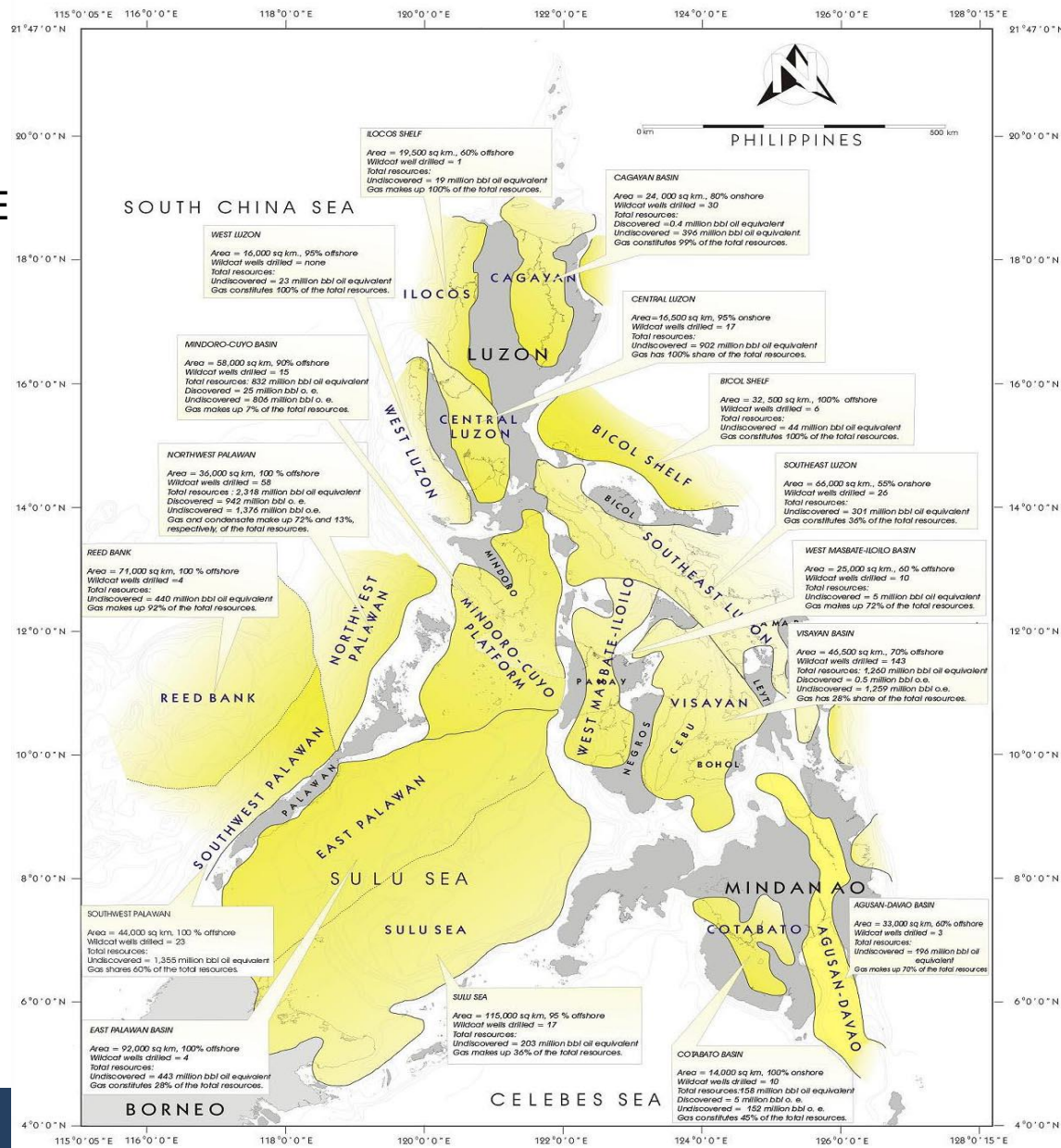
Upstream Oil & Gas

Philippine Sedimentary Basins

Total area: 709,000 sq km

Combined Potential: 4,777 MMBFOE

1. Ilocos Shelf
2. Cagayan Basin
3. Central Luzon Basin
4. Bicol Shelf
5. Southeast Luzon Basin
6. Mindoro-Cuyo Basin
7. West Masbate-Iloilo Basin
8. Visayan Basin
9. Agusan-Davao Basin
10. Cotabato Basin
11. Sulu Sea Basin
12. East Palawan Basin
13. Southwest Palawan Basin
14. Reed Bank Basin
15. Northwest Palawan Basin
16. West Luzon Trough



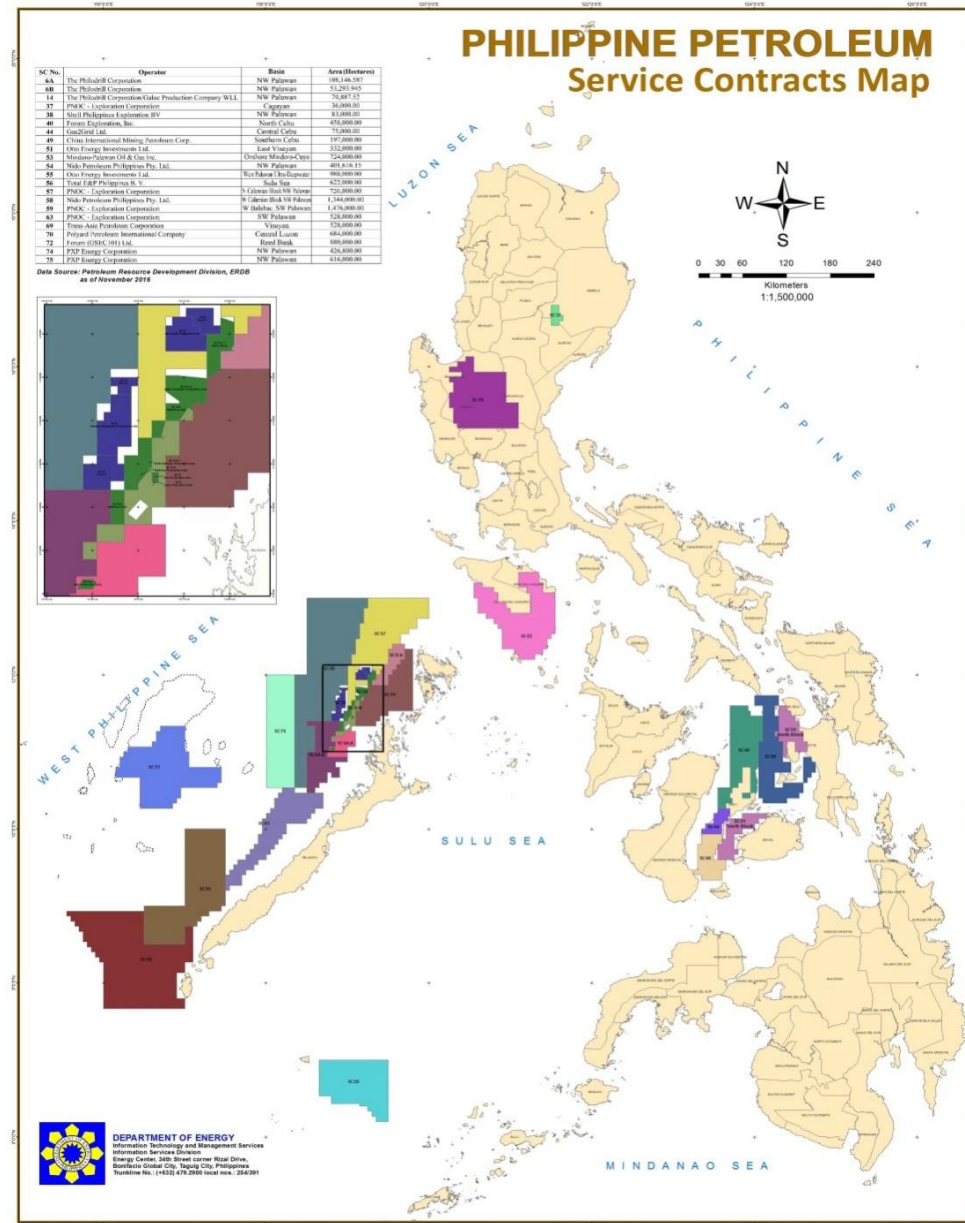
Upstream Oil & Gas

Petroleum Service Contracts Exploration & Development

Currently, there are 22 Petroleum Service Contracts (PSCs)
As of December 01, 2017

- 7 PSCs in the Production Stage
- 15 PSCs in the Exploration Stage

DOE will implement the Philippine Conventional Energy Contracting Program (PCECP) for petroleum in 1Q 2018.



Coal

Summary of Regional Coal Reserves

(in Million Metric Tons)

| |
|---------------------------|
| QUEZON |
| Resource Potential - 2.00 |
| In-situ Reserves - 0.09 |

| |
|-----------------------------|
| MINDORO |
| Resource Potential - 100.00 |
| In-situ Reserves - 1.44 |

| |
|-----------------------------|
| SEMIRARA |
| Resource Potential - 570.00 |
| In-situ Reserves - 112.32 |

| |
|---------------------------|
| NEGROS |
| Resource Potential - 4.50 |
| In-situ Reserves - 2.01 |

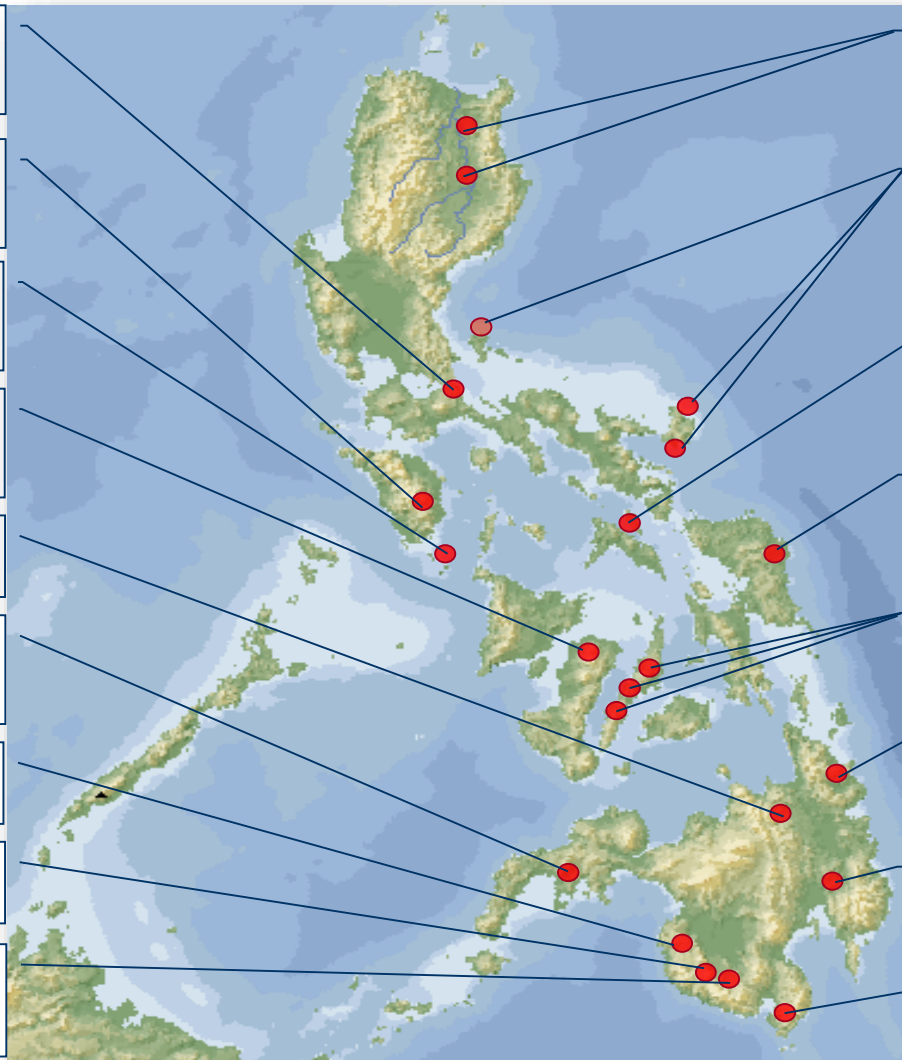
| |
|----------------------------|
| BUKIDNON |
| Resource Potential - 50.00 |

| |
|----------------------------|
| ZAMBOANGA |
| Resource Potential - 45.00 |
| In-situ Reserves - 37.99 |

| |
|-----------------------------|
| MAGUINDANAO |
| Resource Potential - 108.00 |

| |
|-----------------------------|
| SULTAN KUDARAT |
| Resource Potential - 300.30 |

| |
|-----------------------------|
| SOUTH COTABATO |
| Resource Potential - 230.40 |
| In-situ Reserves - 81.07 |



| |
|-----------------------------|
| CAGAYAN VALLEY |
| Resource Potential - 336.00 |
| In-situ Reserves - 82.57 |

| |
|---------------------------------------|
| BATAN-POLILLO- CATANDUANES |
| Resource Potential - 17.00 |
| In-situ Reserves - 6.02 |

| |
|---------------------------|
| MASBATE |
| Resource Potential - 2.50 |
| In-situ Reserves - 0.08 |

| |
|----------------------------|
| SAMAR |
| Resource Potential - 27.00 |
| In-situ Reserves - 8.59 |

| |
|-----------------------------|
| CEBU |
| Resource Potential - 165.00 |
| In-situ Reserves - 11.63 |

| |
|-----------------------------|
| SURIGAO |
| Resource Potential - 209.00 |
| In-situ Reserves - 69.55 |

| |
|-----------------------------|
| DAVAO |
| Resource Potential - 100.00 |
| In-situ Reserves - 0.21 |

| |
|-----------------------------|
| SARANGANI |
| Resource Potential - 120.00 |



Coal

Coal Operating Contracts Exploration & Development

66 Active Coal Operating
Contracts (COCs)
As of December 01, 2017

- 34 COCs in the Exploration Stage
- 32 COCs in the Development and Production Stage

DOE will implement the
Philippine Conventional Energy
Contracting Program (PCECP)
for coal in 1Q 2018.



Philippine Conventional Energy Contracting Program (PCECP) for Petroleum and Coal

I. Objectives

- To attain optimal exploration and development of the country's indigenous petroleum and coal resources
- To facilitate the acceptance of applications for Coal Operating Contracts (COCs) and Petroleum Service Contracts (PSCs) from interested applicants on any given time.
- Address weaknesses and oversights of the previous contracting/licensing schemes
- Adopt a simpler, faster and much more flexible contracting/licensing system
- Generate new technical data and additional revenues for the country

II. Salient Features

- Two (2) Modes of Contracting:
 - Application for Pre-Determined Areas (PDA) offered by the DOE;
 - Option to Nominate and/or apply for areas submitted to the DOE for approval
- Institutionalized system (through a Review and Evaluation Committee) to oversee matters from awarding to termination of PSCs and COCs
- Adheres to the same evaluation criteria of PECR
- Opportunity for interested parties/investors to participate all-year-round
- Shorter period of processing time – **30 working days** from the opening of the application to the awarding

III. Benefits

- Flexible timelines allow for interested parties' participation in the program at their own pace/convenience, and as current financial capacities permit;
- Quality of proposals (e.g. effective work programs) may be assured whereby adequate time will allow the careful examination of technical data and preparation of application requisites;



Downstream Oil

Number of Downstream Oil Players and Investments

| Activity | No. of Players and Investments | | | |
|----------------------------|--|------------------|--|------------------|
| | 1999 (before the Oil Deregulation Law) | | 1H 2017 (after RA 8479 Oil Deregulation Law) | |
| | In Operation | In Billion Pesos | In Operation | In Billion Pesos |
| Liquid Fuel Bulk Marketing | 22 | 6.06 | 219 | 17.36 |
| Fuel Retail Marketing | 16 | 0.46 | 11 | 14.31 |
| LPG Bulk Marketing | 7 | 3.28 | 11 | 14.36 |
| Termenalling | 3 | 1.02 | 12 | 8.82 |
| Bunkering | 8 | 0.11 | 19 | 2.61 |
| Total | 56 | 11.03 | 272 | 57.46 |



Downstream Natural Gas



414 MW San Gabriel First Gen/ IPP



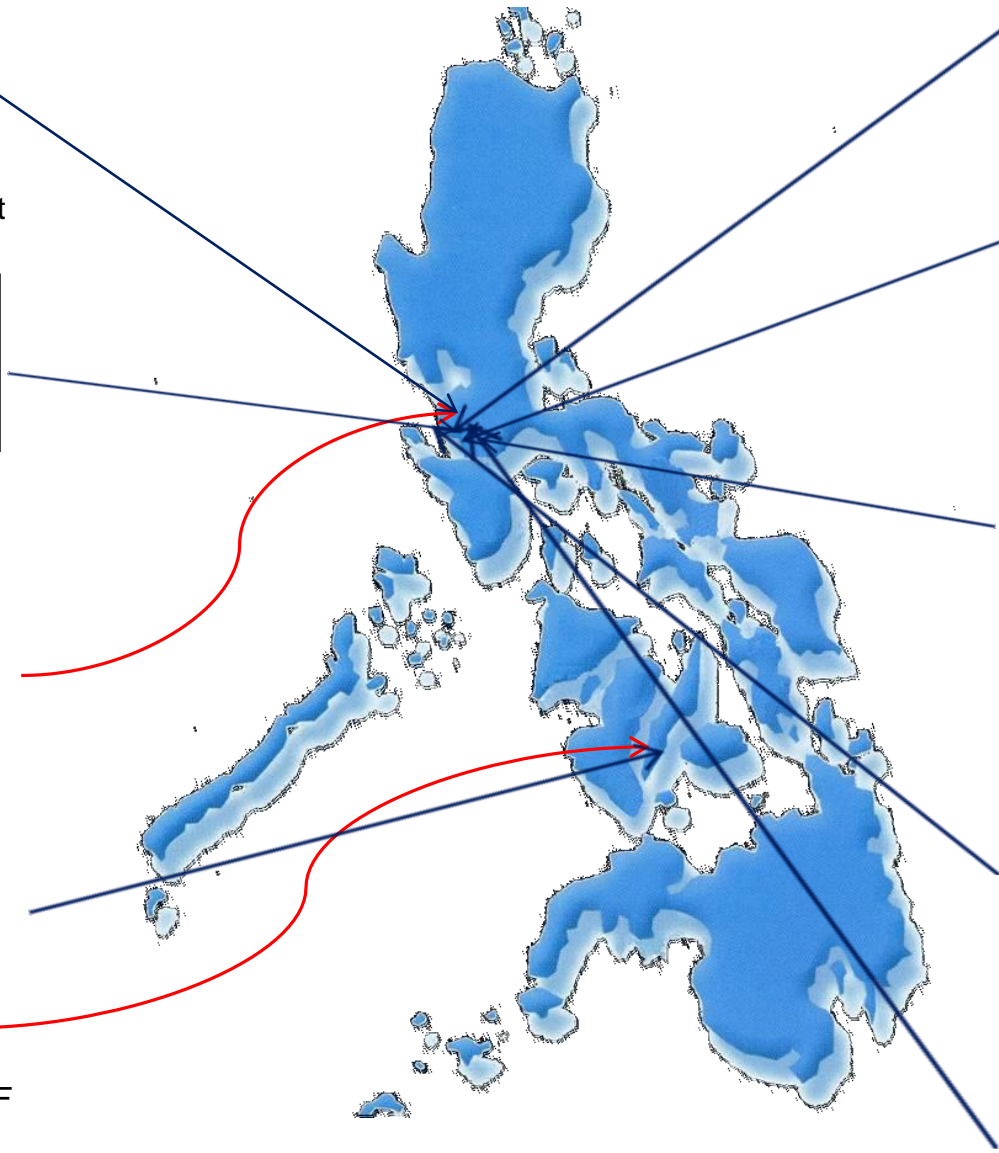
Shell Refinery



Malampaya Gas Field
2.7 TCF (2001)



Libertad Gas Field 0.6 BCF
(2012)



97 MW Avion
First Gen/ IPP



560 MW San Lorenzo First Gen/ IPP



1,000 MW Sta. Rita
First Gen/ IPP



1,200 MW Ilijan Power Plant
NPC IPP(KEPCO)



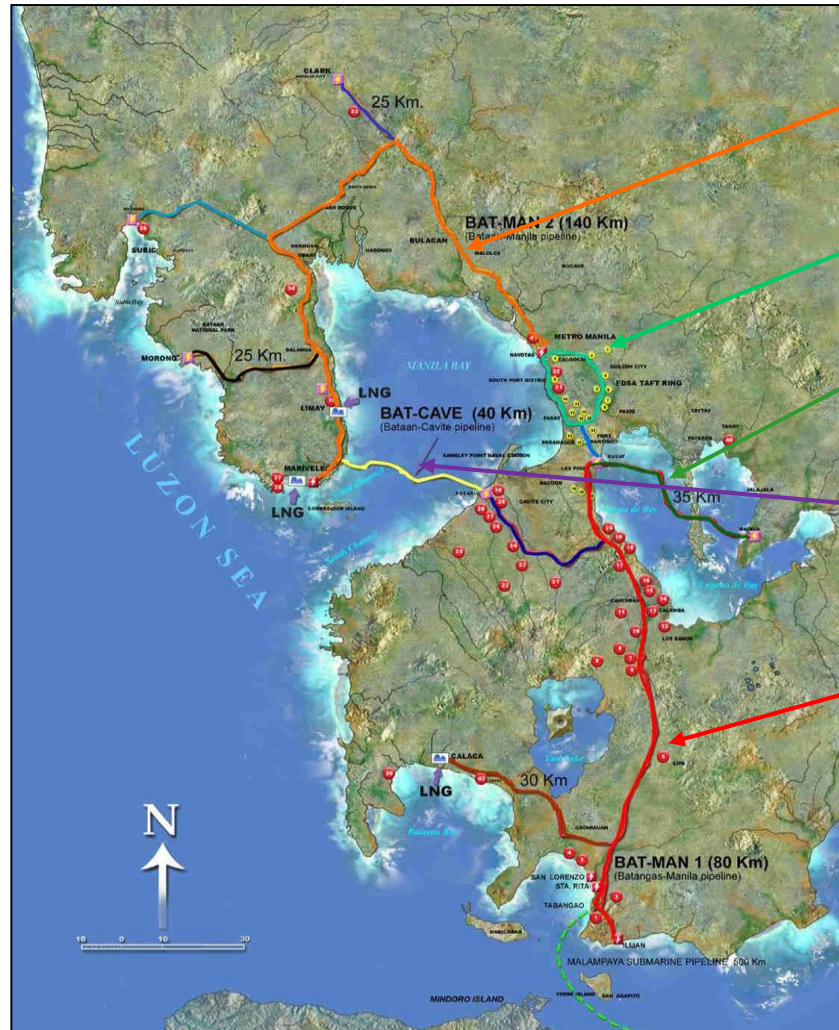
CNG Bus (2008)



Downstream Natural Gas

Natural Gas Infrastructure

- Develop strategic infrastructure for receiving, storage, transmission and distribution
- Promote use of natural gas beyond power
- Serve as major alternative fuel for transport especially public transport



BATMAN 2
(Bataan - Manila)
140 kms. (2020)

ET LOOP
(EDSA - Taft Loop)
40 kms. (2020)

SU-MA
(Sucat - Malaya)
35 kms. (2017)

BATCAVE
(Batangas - Cavite)
40 kms (2022)

BATMAN 1
(Batangas - Manila)
80-100 kms. (2015-17)



Downstream Natural Gas

Integrated LNG Terminal



- Safeguard against the anticipated depletion of the Malampaya gas facility in 2024.
- Initial 200-MW power plant, storage facilities, liquefaction and regasification units.
- Output will serve PEZA areas.

Project Cost: **PHP 100 billion**

Targeted Completion: **2020**



Renewable Energy

National Renewable Energy Program

| Renewable Energy Targets, 2010 - 2030 | | |
|---------------------------------------|----------------------------|-------------|
| Sector | Target Additional Capacity | Target Year |
| Biomass | 277 MW | 2015 |
| Wind | 2,345 MW | 2022 |
| Hydropower | 5,398 MW | 2023 |
| Ocean Power | 75 MW | 2025 |
| Geothermal | 1,495 MW | 2030 |
| Solar | 284 MW | 2030 |
| Total | 9,874 MW | |



Renewable Energy

Policies and Programs to Promote Renewable Energy

■ **Net-Metering Rules and Interconnection Standards**

- A Renewable Energy Policy mechanism which encourages the connection / sale of customers' RE generation to the grid with maximum capacity of 100 kW.
- As of August 2017, there are 986 customers connected to 10 different Distribution Utilities in the country under Net-Metering agreements, amounting to 6,456.02 KWp in capacity

■ **RE Portfolio Standards**

- Market-based policy that requires the mandated electricity industry participants to source an agreed portion of their supply from eligible RE Resources
 - RPS for On-Grid Areas – Public consultations held in Cebu, Davao and NCR in July and August 2017. Draft rules was endorsed to the Secretary in November 2017
 - RPS for Off-Grid Areas – Public consultations in Palawan, Batangas, Cebu and CDO in October and November 2017

■ **Renewable Energy Market (REM)**

- the market where the trading of RE Certificates equivalent to an amount of power generated from RE resources is made
- Public consultations are currently on-going.



Policies and Programs to Promote Renewable Energy

■ **Green Energy Option**

- Mechanism to provide end-users the option to choose RE as their sources of energy (open access)
- Conducted public consultations in Bacolod, Davao and Manila in September 2017
- NREB endorsed the draft GEOP Rules to the Secretary in November 2017.

■ **Must and Priority Dispatch for Variable REs**

- DOE Circular No. DC2015-03-0001 dated 20 March 2015 promulgated the implementation framework

■ **Issuance of DOE Department Circular No. 2015-07-0014**

- Prescribing the new guidelines in the processing of applications for renewable energy service/operating contract
- Further enhances the transparency in processing and issuance of service contracts and permits and shorten the time frame to 25 days



Renewable Energy

Summary of Renewable Energy Projects

As of November 2017

Awarded Projects Under The RE Law

| RESOURCES | AWARDED PROJECTS | | POTENTIAL CAPACITY (MW) | | INSTALLED CAPACITY (MW) | |
|--------------|------------------|---------|-------------------------|---------|-------------------------|--------|
| | Grid-Use | Own-Use | Grid-Use | Own-Use | Grid-Use | |
| Hydro Power | 454 | - | 13,475.48 | | 965.04 | - |
| Ocean Energy | 6 | - | 26.00 | - | - | - |
| Geothermal | 41 | - | 575.00 | - | 1,906.19 | |
| Wind | 68 | 1 | 2,381.50 | - | 426.90 | 0.0006 |
| Solar | 216 | 16 | 5,181.67 | 4.286 | 900.18 | 3.218 |
| Biomass | 51 | 24 | 313.18 | 23.07 | 393.08 | 119.86 |
| Sub-Total | 836 | 41 | 21,952.83 | 27.356 | 4,591.39 | 123.08 |
| TOTAL | 877 | | 21,980.19 | | 4,714.47 | |

* - excluding 55 installed projects with 3,050.47MW capacity under RA 7156, CA 120, PD 1645, RA 3601 & Own-Use

** - excluding 1 potential project with 20MW capacity under PD 1442

Biofuels Registration / Accreditation

| RESOURCES | AWARDED | REGISTERED CAPACITY (million liters/year) | COR (with Notice to Proceed) | REGISTERED CAPACITY (million liters/year) |
|------------|---------|--|---------------------------------|--|
| Bioethanol | 10 | 282.12 | 3 | 149.00 |
| Biodiesel | 11 | 574.90 | 2 | 165.00 |
| Total | 21 | 857.02 | 5 | 314.00 |

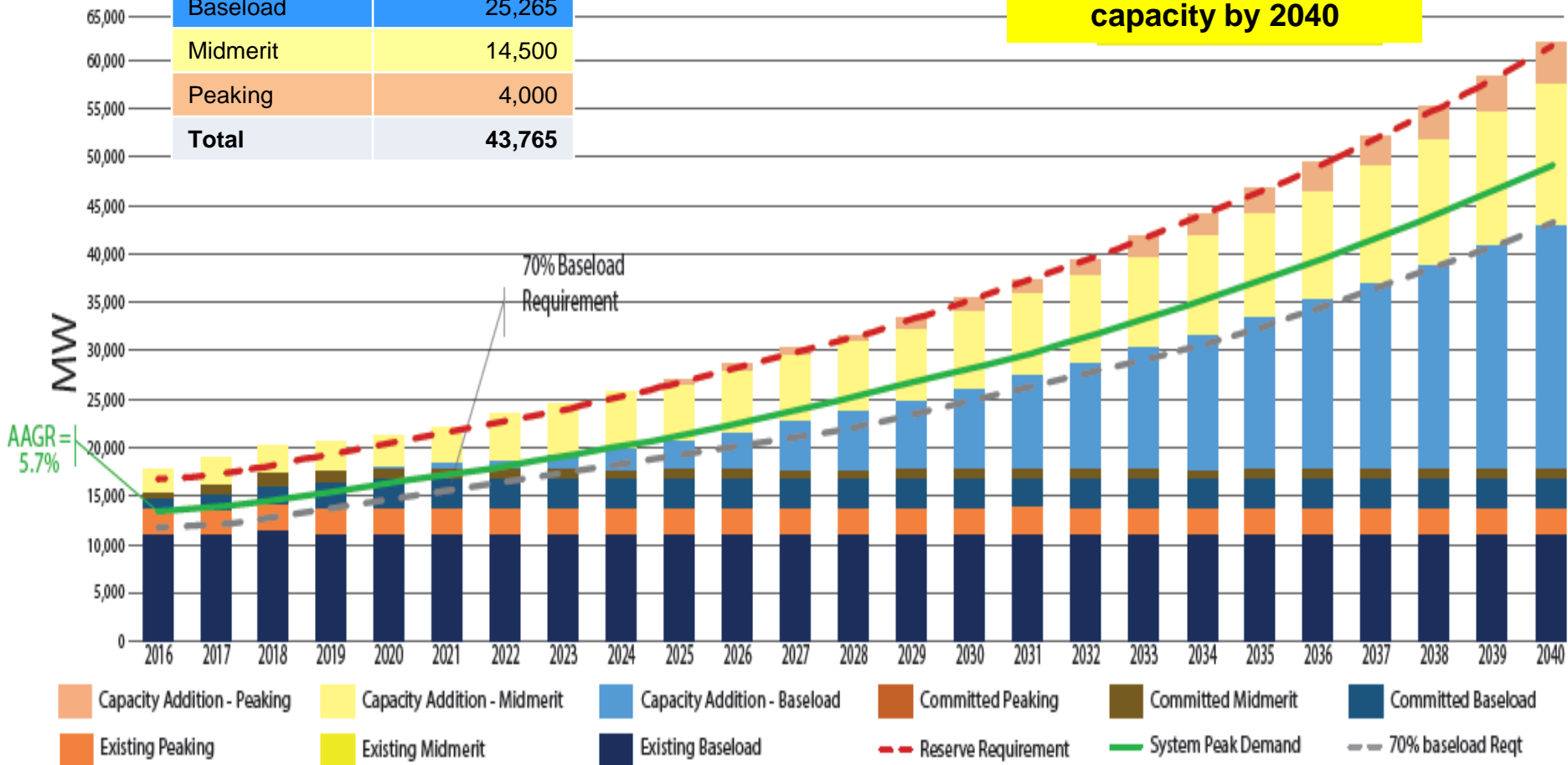


Power

Philippines Demand and Supply Outlook, 2016-2040

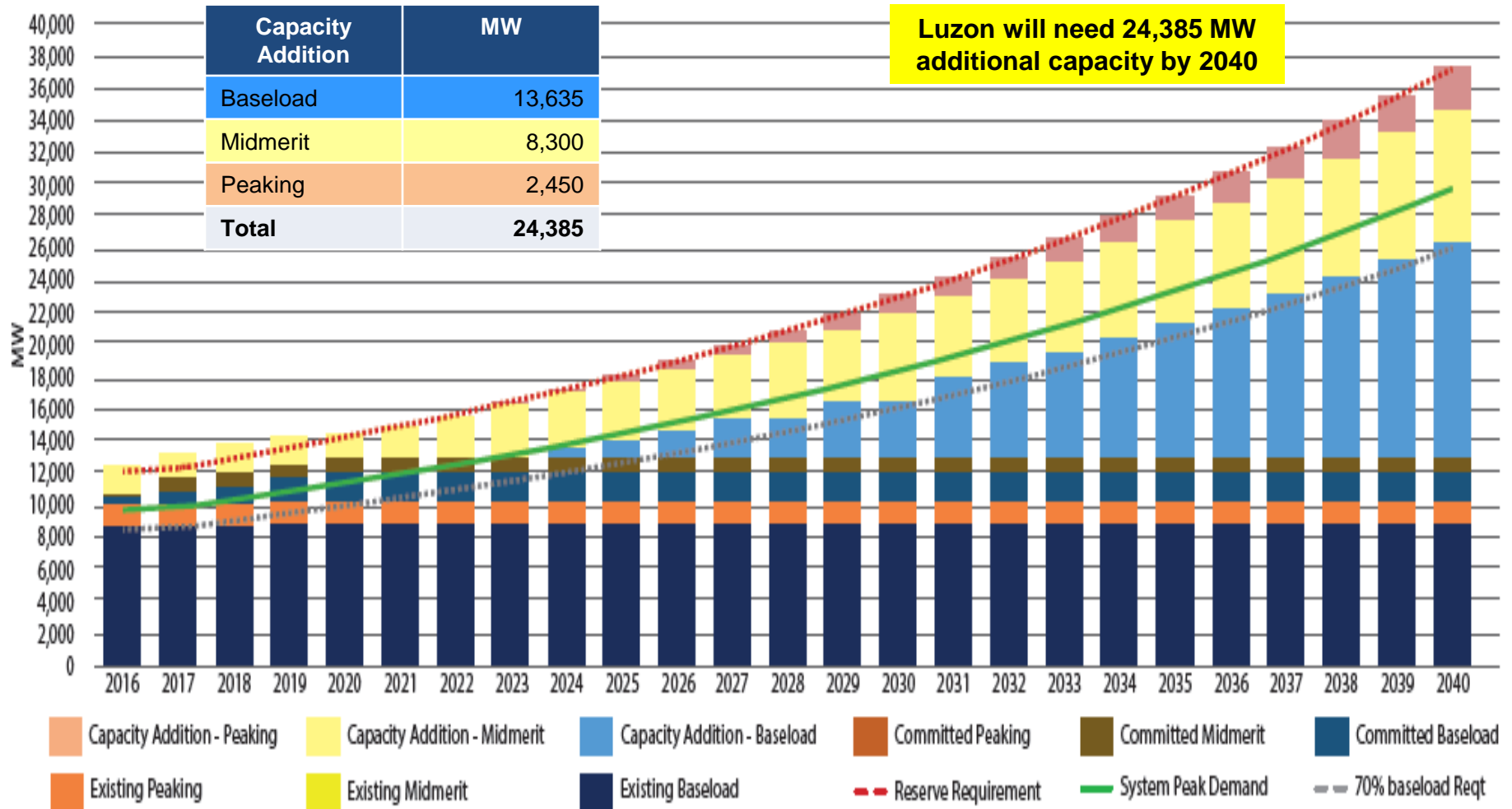
| Capacity Addition | MW |
|-------------------|---------------|
| Baseload | 25,265 |
| Midmerit | 14,500 |
| Peaking | 4,000 |
| Total | 43,765 |

Philippines will need 43,765 MW additional capacity by 2040



Power

Luzon Demand and Supply Outlook, 2016-2040



Power

Summary of Luzon Power Projects as of 30 September 2017

| Type of Power Plant | Committed | | | Indicative | | |
|---------------------|-------------------|----------------|--------------|-------------------|-----------------|--------------|
| | No. of Proponents | Capacity (MW) | % Share | No. of Proponents | Capacity (MW) | % Share |
| Coal | 8 | 5,190.0 | 79.6 | 9 | 6,660.0 | 42.1 |
| Oil-Based | 1 | 46.0 | 0.7 | 2 | 450.0 | 2.8 |
| Natural Gas | 1 | 650.0 | 10.0 | 4 | 2,816.0 | 17.8 |
| Renewable Energy | 39 | 636.5 | 9.8 | 56 | 5,877.7 | 37.2 |
| Geothermal | 2 | 43.0 | 0.7 | 1 | 50.0 | 0.3 |
| Hydro | 29 | 439.2 | 6.7 | 15 | 2,708.3 | 17.1 |
| Biomass | 4 | 49.9 | 0.8 | 10 | 114.2 | 0.7 |
| Solar | 4 | 104.4 | 1.6 | 24 | 1,729.8 | 10.9 |
| Wind | 0 | 0.0 | 0.0 | 6 | 1,275.4 | 8.1 |
| TOTAL | 49 | 6,522.5 | 100.0 | 71 | 15,803.7 | 100.0 |
| Battery Storage* | 1 | 10.0 | | 2 | 230.0 | |

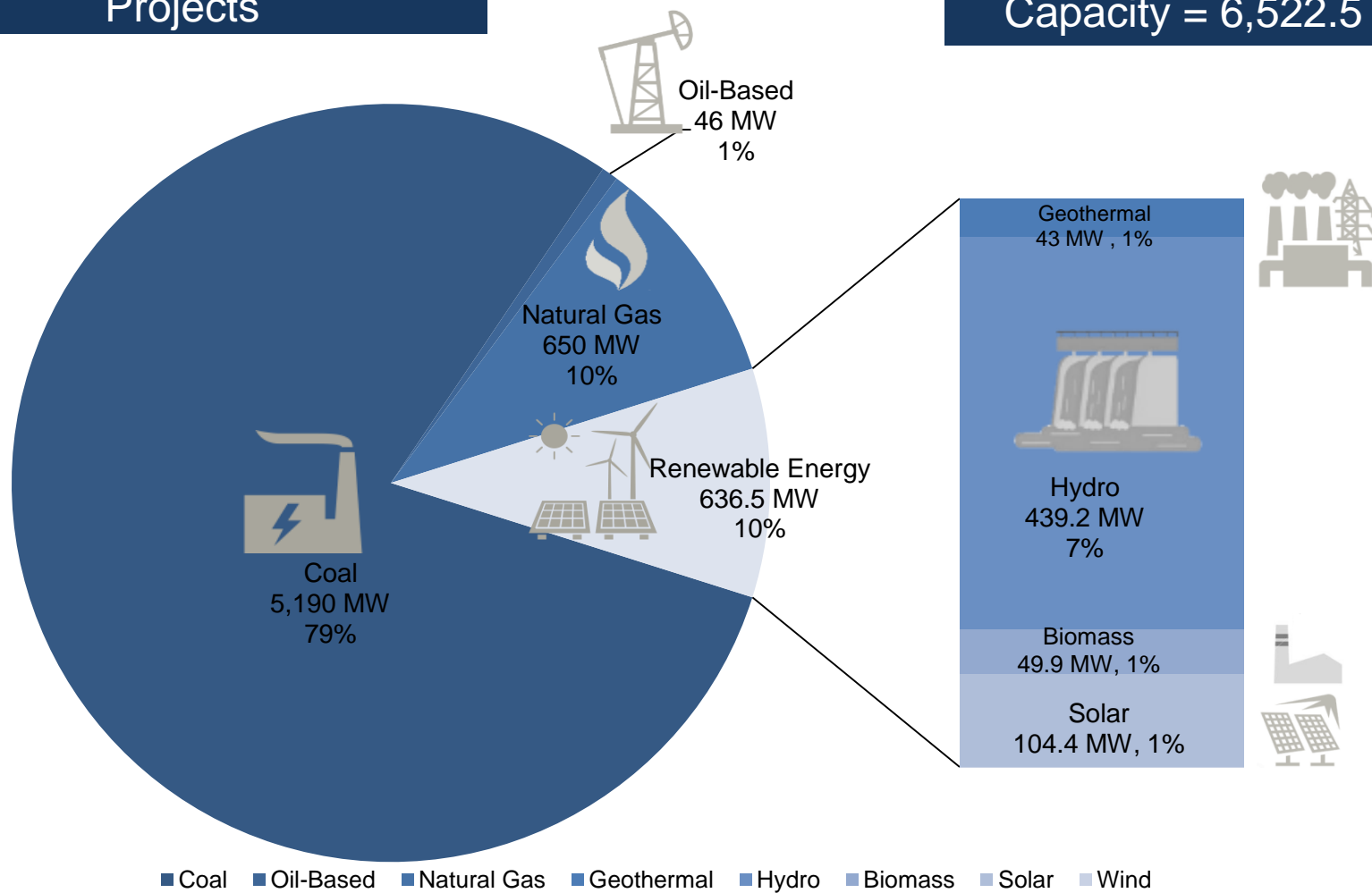
** for accounting purposes; declared capacity for Ancillary Services (AS) to the system



Power

Luzon Committed Power Projects

Total Luzon Committed Capacity = 6,522.5 MW



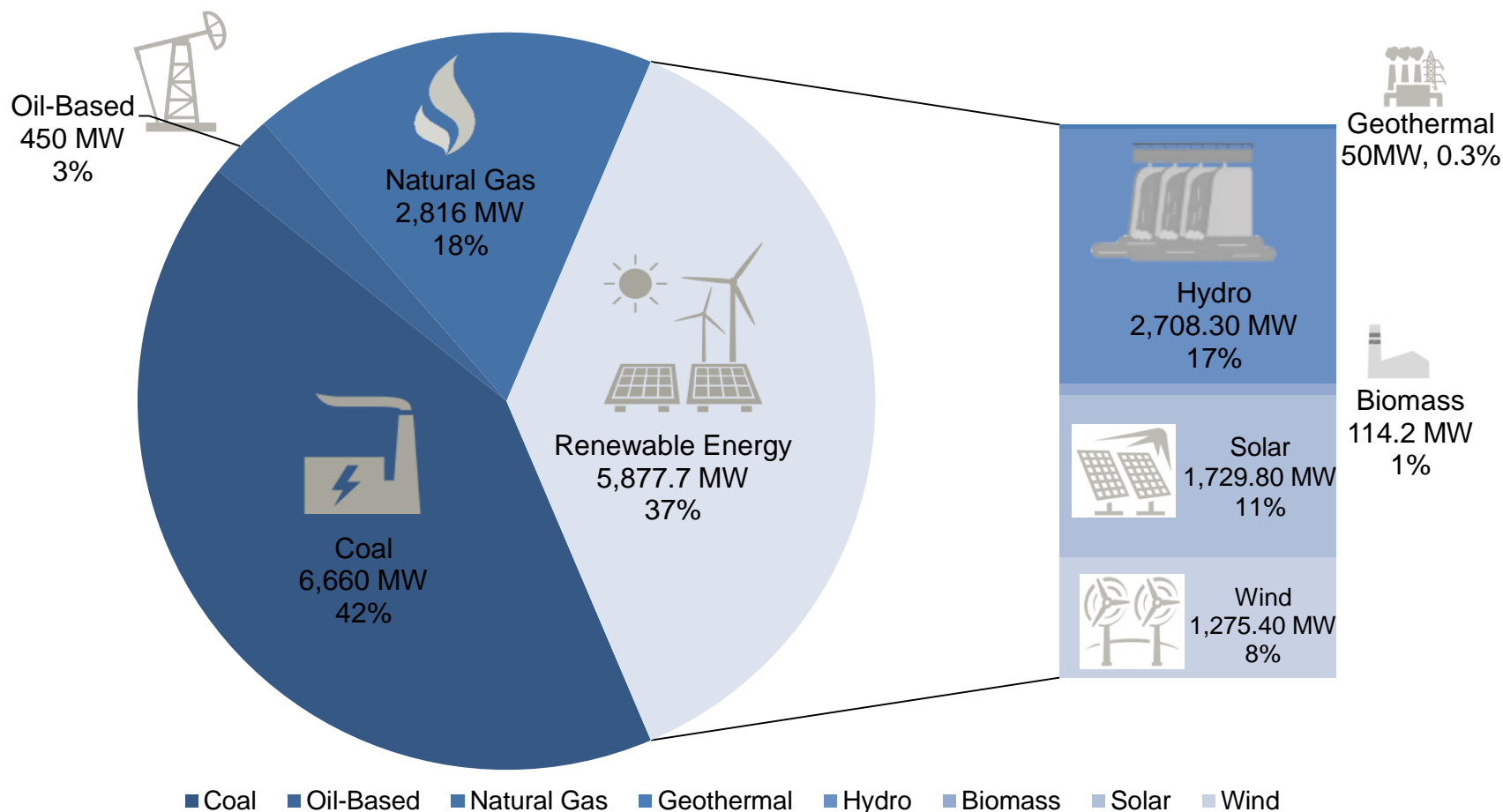
Source: DOE List of Private Sector-Initiated Power Projects as of September 2017



Power

Luzon Indicative Power Projects

Total Luzon Indicative Capacity = 15,803.7 MW



Source: DOE List of Private Sector-Initiated Power Projects as of September 2017

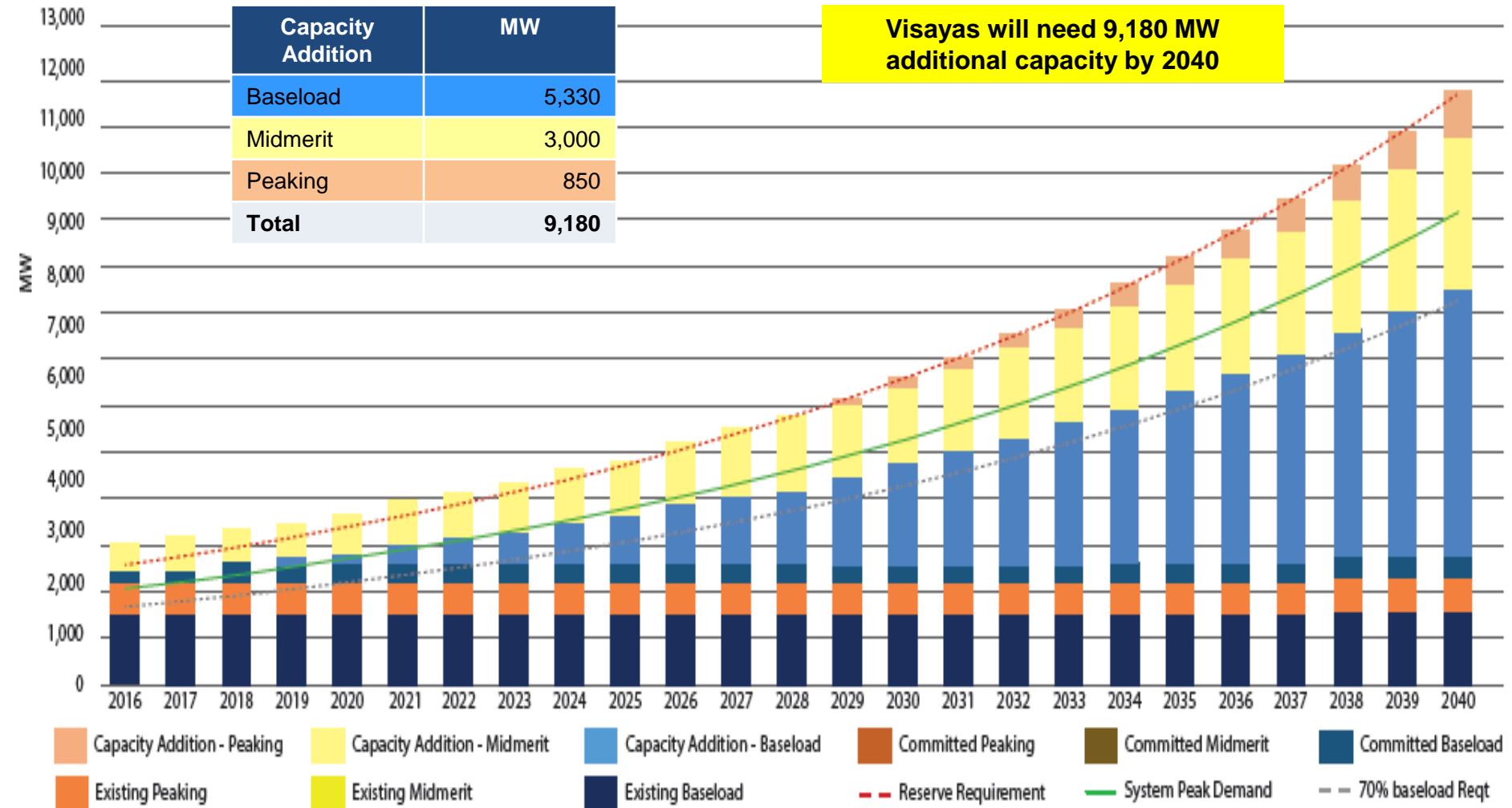


Power

Visayas Demand and Supply Outlook, 2016-2040

| Capacity Addition | MW |
|-------------------|--------------|
| Baseload | 5,330 |
| Midmerit | 3,000 |
| Peaking | 850 |
| Total | 9,180 |

Visayas will need 9,180 MW additional capacity by 2040



Power

Summary of Visayas Power Projects as of 30 September 2017

| Type of Power Plant | Committed | | | Indicative | | |
|--------------------------|-------------------|---------------|--------------|-------------------|----------------|--------------|
| | No. of Proponents | Capacity (MW) | % Share | No. of Proponents | Capacity (MW) | % Share |
| Coal | 2 | 435.0 | 55.7 | 1 | 300.0 | 10.0 |
| Oil-Based | 1 | 8.0 | 1.0 | 3 | 87.2 | 3.0 |
| Natural Gas | 0 | 0.0 | 0.0 | 1 | 138.0 | 4.6 |
| Renewable Energy | 16 | 337.6 | 43.3 | 20 | 2,465.7 | 82.4 |
| Geothermal | 1 | 50.0 | 6.4 | 1 | 40.0 | 1.3 |
| Hydro | 3 | 103.3 | 13.2 | 3 | 621.6 | 20.8 |
| Biomass | 11 | 178.6 | 22.9 | 2 | 14.5 | 0.5 |
| Solar | 1 | 5.7 | 0.8 | 10 | 521.6 | 17.4 |
| Wind | 0 | 0.0 | 0.0 | 4 | 1,268 | 42.4 |
| TOTAL | 19 | 780.6 | 100.0 | 25 | 2,990.9 | 100.0 |
| Battery Storage** | 0 | 0.0 | | 3 | 130.0 | |

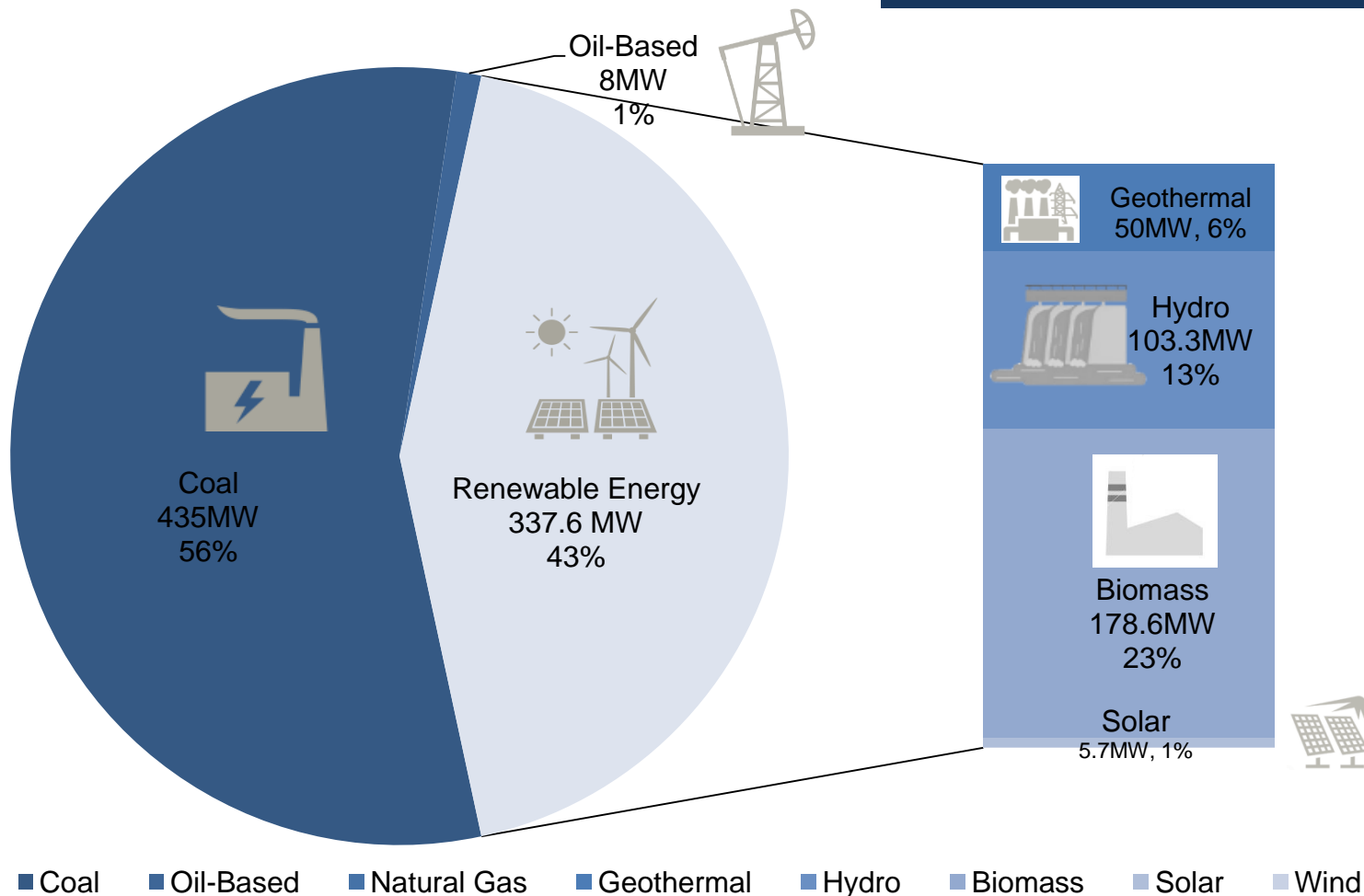
** for accounting purposes; declared capacity for Ancillary Services (AS) to the system



Power

Visayas Committed Power Projects

Total Visayas Committed Capacity = 780.60 MW



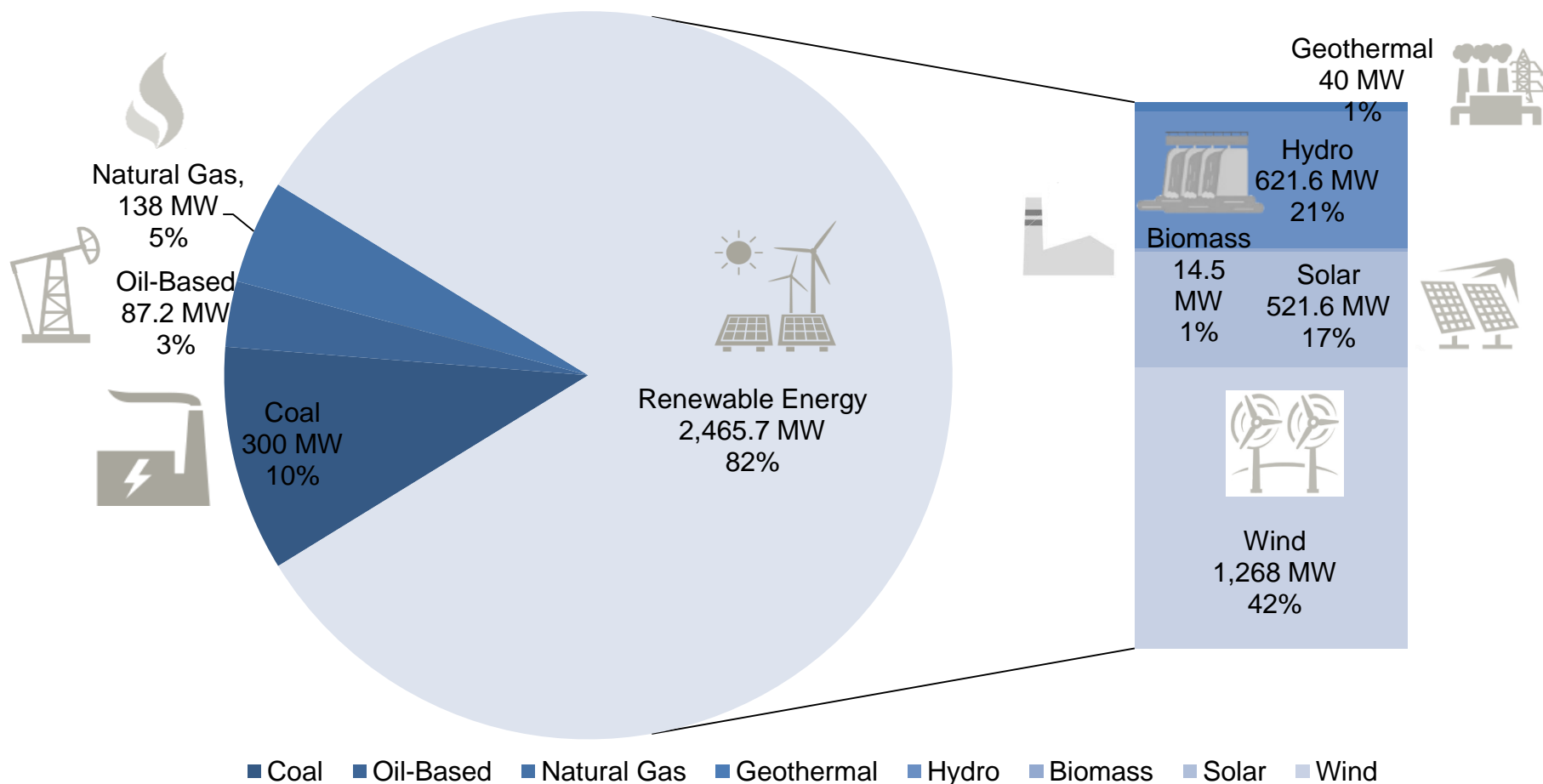
Source: DOE List of Private Sector-Initiated Power Projects as of September 2017



Power

Visayas Indicative Power Projects

Total Visayas Indicative Capacity = 2,990.90 MW



Source: DOE List of Private Sector-Initiated Power Projects as of September 2017

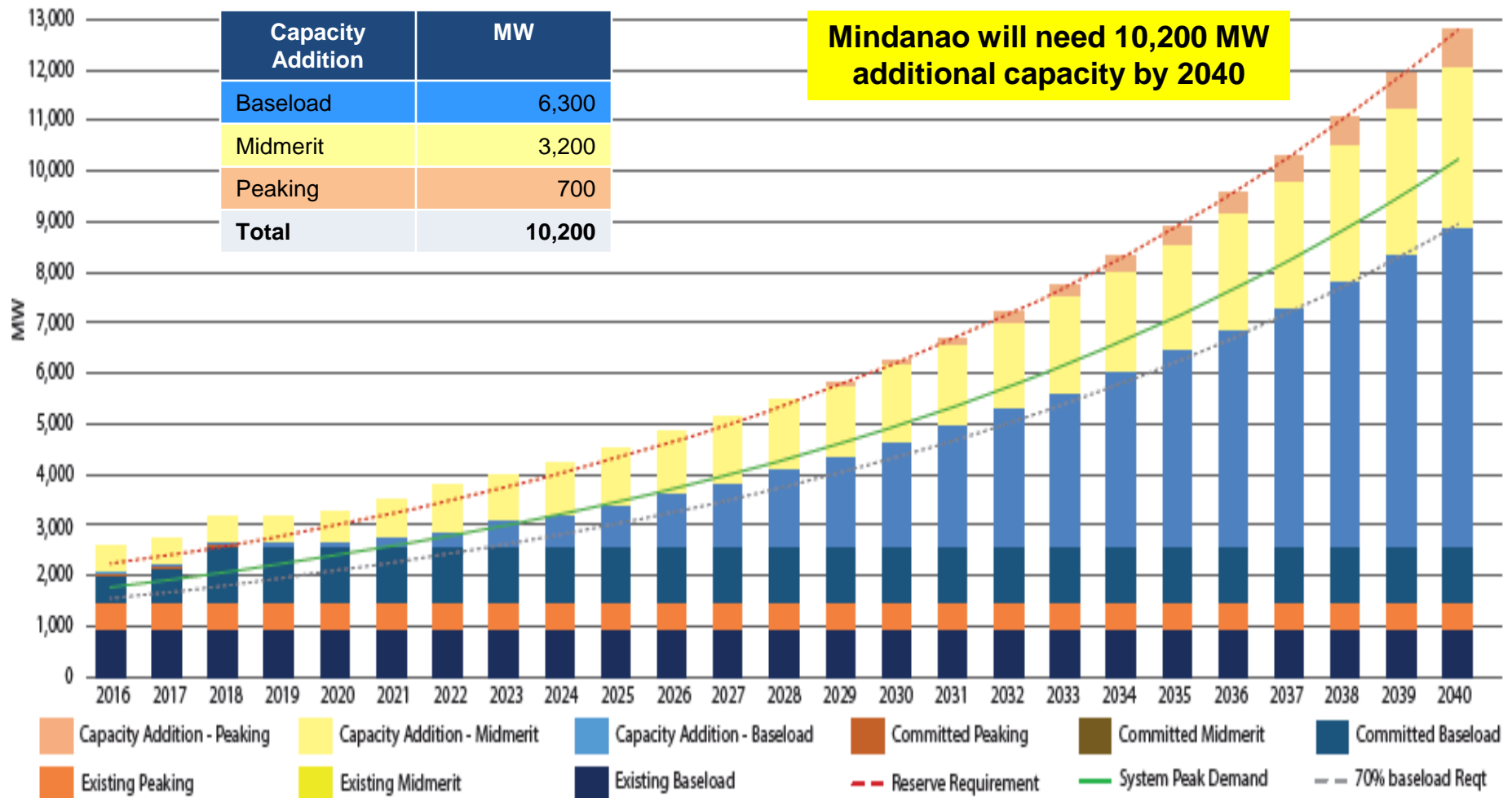


Power

Mindanao Demand and Supply Outlook, 2016-2040

| Capacity Addition | MW |
|-------------------|---------------|
| Baseload | 6,300 |
| Midmerit | 3,200 |
| Peaking | 700 |
| Total | 10,200 |

Mindanao will need 10,200 MW additional capacity by 2040



Power

Summary of Mindanao Power Projects as of 30 September 2017

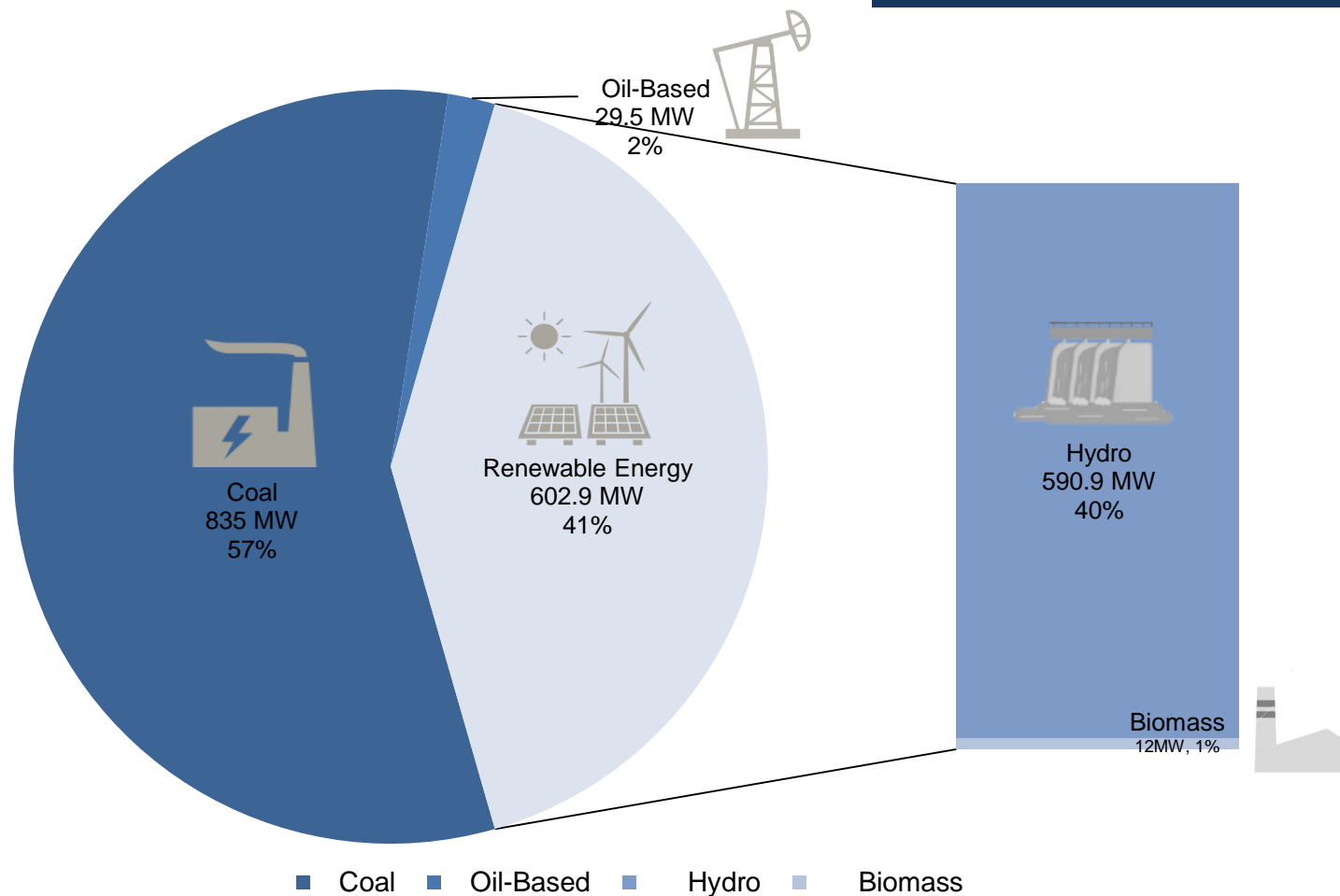
| Type of Power Plant | Committed | | | Indicative | | |
|-------------------------|-------------------|----------------|--------------|-------------------|----------------|--------------|
| | No. of Proponents | Capacity (MW) | % Share | No. of Proponents | Capacity (MW) | % Share |
| Coal | 3 | 835.0 | 56.9 | 4 | 1,238.0 | 59.5 |
| Oil-Based | 4 | 29.5 | 2.0 | 4 | 45.2 | 2.2 |
| Natural Gas | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 |
| Renewable Energy | 22 | 602.9 | 41.1 | 21 | 797.4 | 38.3 |
| Geothermal | 0 | 0.0 | 0.0 | 1 | 30.0 | 1.4 |
| Hydro | 19 | 590.9 | 40.3 | 5 | 268 | 12.9 |
| Biomass | 3 | 12.0 | 0.8 | 6 | 89.4 | 4.3 |
| Solar | 0 | 0.0 | 0.0 | 9 | 410.0 | 19.7 |
| Wind | 0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 |
| TOTAL | 29 | 1,467.4 | 100.0 | 29 | 2,080.6 | 100.0 |



Power

Mindanao Committed Power Projects

Total Mindanao Committed Capacity = 1,467.4 MW



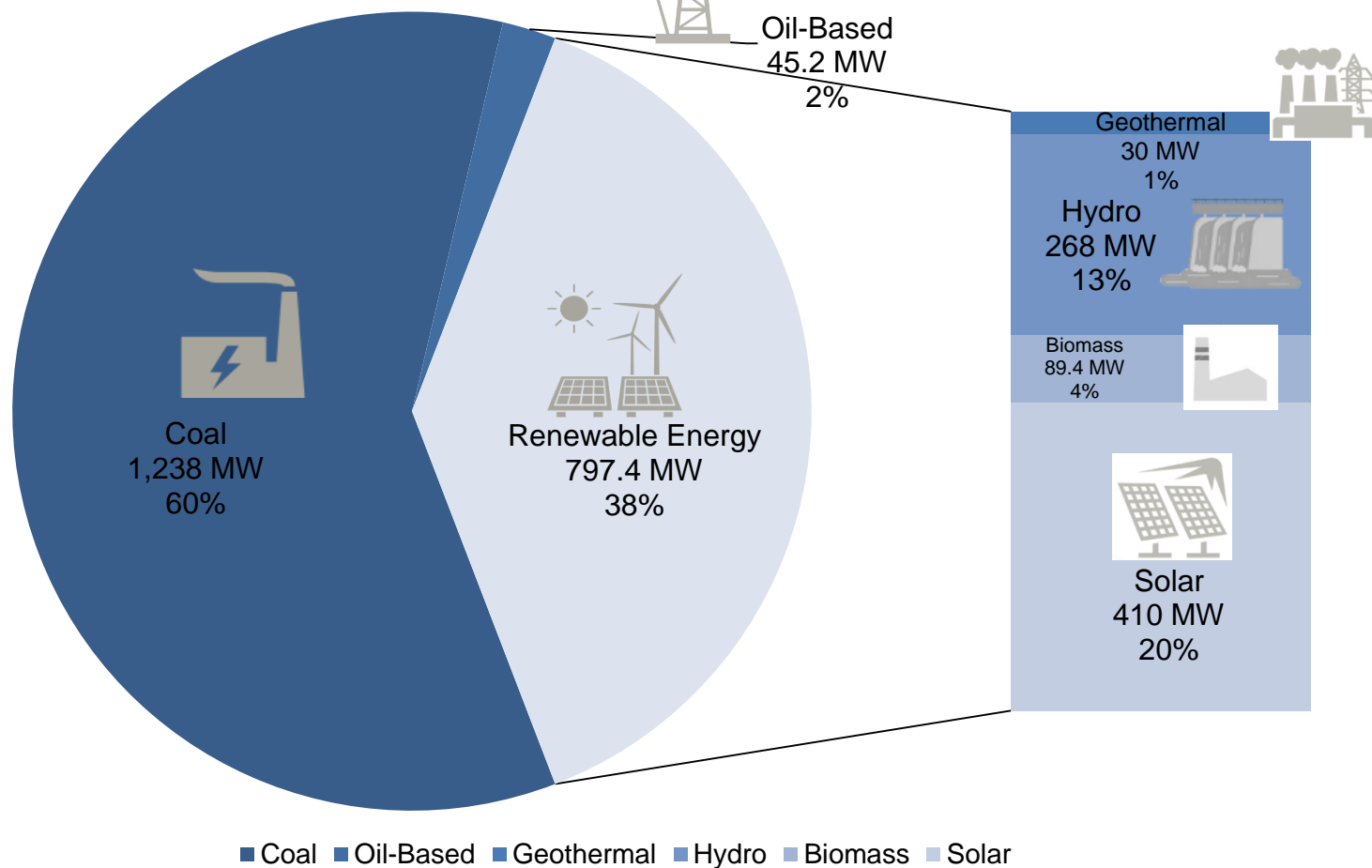
Source: DOE List of Private Sector-Initiated Power Projects as of September 2017



Power

Mindanao Indicative Power Projects

Total Mindanao Indicative Capacity = 2,080.60 MW

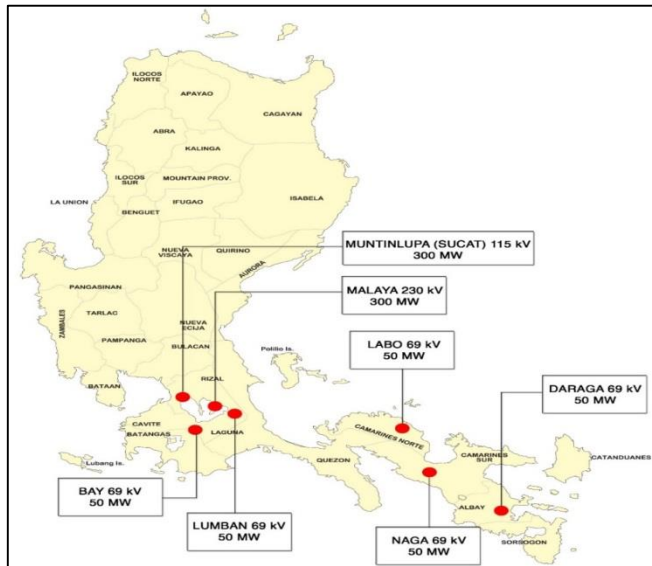


Source: DOE List of Private Sector-Initiated Power Projects as of September 2017

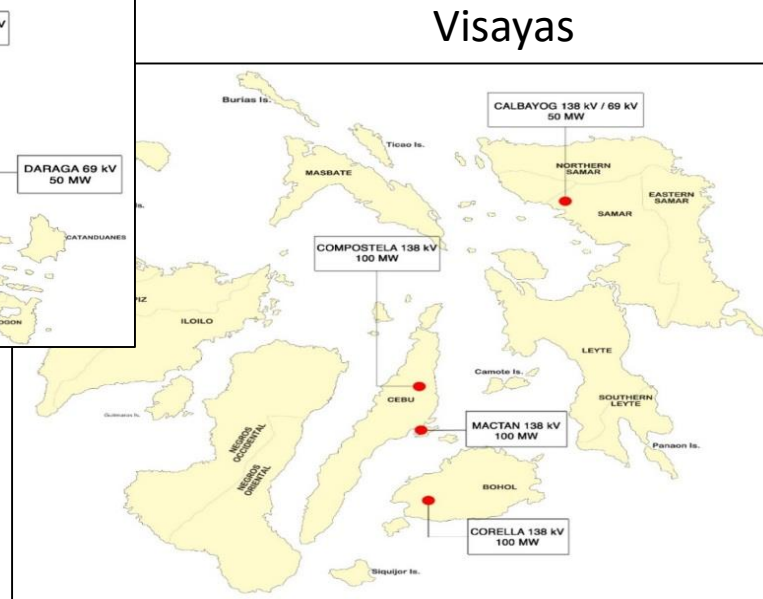


Power

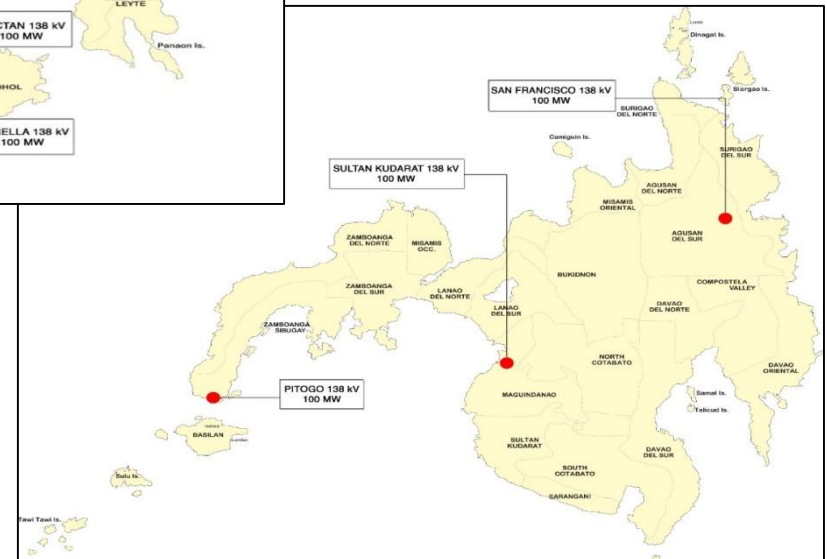
Ideal Location of New Power Plants



Luzon



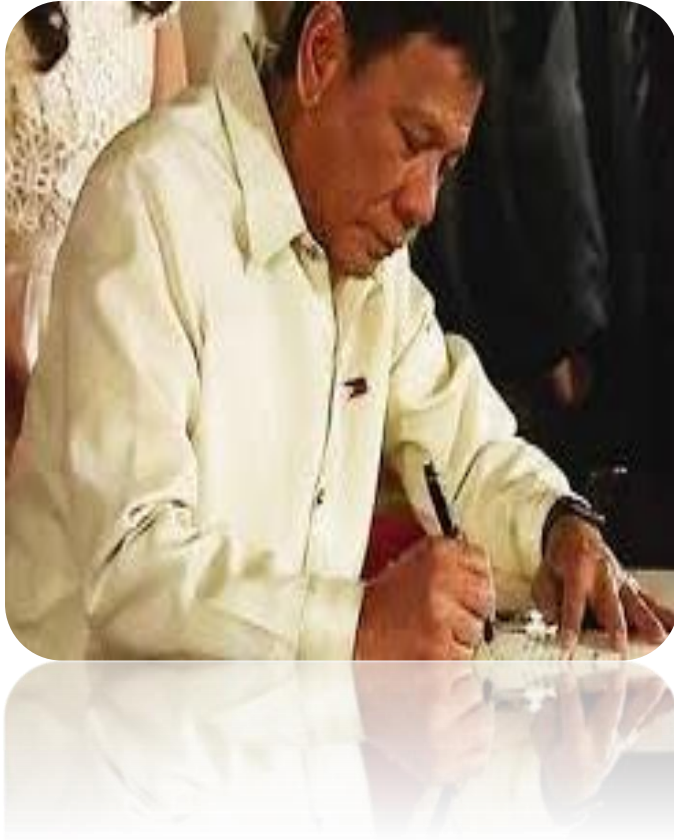
Visayas



Mindanao



Policy Initiatives



By the President of the Philippines

EXECUTIVE ORDER NO. 30

**Creating the Energy Investment
Coordinating Council (EICC) in
Order to Streamline the
Regulatory Procedures
Affecting Energy Projects**



Main Features

- **Classification of Energy Projects of National Significance (EPNS)**
- **Establishment of a simplified approval process and harmonize the relevant rules and regulations of all government agencies**
- **Preparation of rules governing the resolution of inter-agency issues affecting the timely and efficient implementation of EPNS**
- **Maintenance of a database of information and web-based monitoring system**



Thank you!



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